

Maker	Model name	Vama Classification	Seat	Sales - March 2016				Share	Sales - YTM 2016				Share
				North	Central	South	Total		North	Central	South	Total	
Mekong	Pronto	SUV	7 seats	3	2	6	11	0.1%	5	4	12	21	0.2%
Mekong	Premio	Pick-up	5 seats	2		7	9		5	1	21	27	
Mekong	Paso 990BE	Small truck	2 seats			1	1				1	1	
Mekong	Paso 990 D	Small truck	2 seats				2			2	9	11	
Mekong	Paso 1.5TD	Light truck	3 seats	1			8				30	32	
Mekong	Paso 2.0TD	Light truck	3 seats								2	2	
Mekong	Paso 2.5TD	Light truck	3 seats										
Mekong	<b>Sub-total</b>			<b>6</b>	<b>2</b>	<b>24</b>	<b>32</b>	<b>12</b>	<b>7</b>	<b>75</b>	<b>94</b>		
GM Vietnam	Spark Van	Van	2 seats	38	26	15	79	2.9%	120	58	46	224	3.5%
GM Vietnam	Spark LS	Sedan	5 seats	30	11	55	96		80	44	160	284	
GM Vietnam	Spark LTZ	Sedan	5 seats										
GM Vietnam	Aveo LT	Sedan	5 seats	14	20	29	63		55	40	82	177	
GM Vietnam	Aveo LTZ	Sedan	5 seats	25	12	12	49		66	32	47	145	
GM Vietnam	Cruze LS	Sedan	5 seats	37	30	76	143		95	73	234	402	
GM Vietnam	Cruze LTZ	Sedan	5 seats	19	10	42	71		114	21	170	305	
GM Vietnam	Colorado LTZ	Pick-up	5 seats	27	7	19	53		88	19	54	161	
GM Vietnam	Captiva LTZ	SUV	7 seats	23	8	45	76		44	14	86	144	
GM Vietnam	Orlando LTZ	MPV	7 seats	30		4	34		94	1	17	112	
GM Vietnam													
GM Vietnam													
GM Vietnam													
GM Vietnam	<b>Sub-total</b>			<b>243</b>	<b>124</b>	<b>297</b>	<b>664</b>	<b>756</b>	<b>302</b>	<b>896</b>	<b>1954</b>		
Vinastar	Pajero Sport	Sedan	7 seats	46	2	3	51	2.4%	105	14	16	135	2.6%
Vinastar	Pajero Sport	Sedan	7 seats	39	6	14	59		113	7	40	160	
Vinastar	Pajero Sport	Sedan	7 seats	12	20	23	55		30	37	55	122	
Vinastar	Outlander Sport Pre	SUV	5 seats	14	2	1	17		53	17	13	83	
Vinastar	Outlander Sport CVT	SUV	5 seats	4		1	5		11	2	3	16	
Vinastar	Mirage CVT	Sedan	5 seats	17	19	5	41		32	35	16	83	
Vinastar	Mirage MT	Sedan	5 seats	6	5	5	16		12	9	15	36	
Vinastar	Attrage CVT	Sedan	5 seats	33	28	12	73		101	77	48	226	
Vinastar	Attrage MT	Sedan	5 seats	10	7	129	146		59	50	149	258	
Vinastar	Triton GLS AT	Pick-up	5 seats	8	3	5	16		24	5	8	37	
Vinastar	Triton GLS MT	Pick-up	5 seats	2	2		4		42	6	2	50	
Vinastar	Triton GLX AT	Pick-up	5 seats	30	13	6	49		75	26	18	119	
Vinastar	Triton GLX MT	Pick-up	5 seats	6	6	6	18		97	9	12	118	
Vinastar	Pajero	Pick-up	5 seats						3			3	
Vinastar	Pajero	Ambulance (SPV)	4+1 seats										
Vinastar													
Vinastar													
Vinastar													
Vinastar	<b>Sub-total</b>			<b>227</b>	<b>113</b>	<b>210</b>	<b>550</b>	<b>757</b>	<b>294</b>	<b>395</b>	<b>1446</b>		
Suzuki	Carry Blind Van	Van	2 seats	102		26	128	20.2%	182		47	229	21.4%
Suzuki	Carry Truck	Small truck	2 seats	121	3	76	200		245	6	145	396	
Suzuki	Super Carry Pro	Small truck	2 seats	115	11	91	217		245	28	241	514	
Suzuki	Vitara	SUV	5 seats	23		24	47		67		66	133	
Suzuki	Grand Vitara	SUV	5 seats						7			7	
Suzuki	Ertiga	Sedan	7 seats	14		25	39		20	1	33	54	
Suzuki	Swift	Sedan	5 seats	59	1	15	75		150	2	22	174	
Suzuki													
Suzuki													
Suzuki	<b>Sub-total</b>			<b>434</b>	<b>15</b>	<b>257</b>	<b>706</b>		<b>916</b>	<b>37</b>	<b>554</b>	<b>1507</b>	
Toyota	Camry 2.5Q/KZ	Sedan	5 seats	86	14	87	187		20.2%	244	41	226	
Toyota	Camry 2.5G/KL	Sedan	5 seats	17		12	29	55		3	39	97	
Toyota	Camry 2.0E /KE	Sedan	5 seats	116	19	89	224	298		60	210	568	
Toyota	Camry 3.5Q	Sedan	5 seats										
Toyota	Corolla Altis 1.8AT/CV+CVB	Sedan	5 seats	151	37	57	245	449		118	195	762	
Toyota	Corolla Altis 1.8MT/CG	Sedan	5 seats	12	6	9	27	40		13	32	85	
Toyota	Corolla Altis 2.0/CQ	Sedan	5seats	8		8	16	21			27	48	
Toyota	Corolla Altis RS	Sedan	5seats										
Toyota	Vios 1.5G/VG	Sedan	5 seats	399	112	105	616	966		308	308	1582	
Toyota	Vios 1.5E/VE	Sedan	5 seats	382	71	146	599	924		219	366	1509	
Toyota	Vios 1.5J	Sedan	5 seats	3		6	9	106		10	9	125	
Toyota	Vios Limo	Sedan	5 seats	50		58	108	55			157	212	
Toyota	Innova G	MPV	8 seats	49	4	57	110	85		26	137	248	
Toyota	Innova E	MPV	8 seats	333	86	554	973	696		214	1213	2123	
Toyota	Innova V	MPV	8 seats	11	1	21	33	26		2	52	80	
Toyota	Innova J	MPV	8 seats			64	64	60			212	272	
Toyota	Innova GSR	MPV	8 seats										
Toyota	Fortuner Gasoline (4x4)/FV	SUV	8 seats	39	4	4	47	132		18	52	202	
Toyota	Fortuner Gasoline (4x2)/FX	SUV	8 seats	100	28	142	270	297		57	326	680	
Toyota	Fortuner Diesel/FG	SUV	8 seats	101	48	316	465	226		124	736	1086	
Toyota	Fortuner Gasoline (4x4) TRD	SUV	8 seats	9	1	9	19	36		3	39	78	
Toyota	Fortuner Gasoline (4x2) TRD	SUV	8 seats	37	15	75	127	98		34	186	318	
Toyota	Hiace Gasoline 2.7	Minibus	16 seats	3	1	7	11	16		3	14	33	
Toyota	Hiace Diesel 2.5	Minibus	16 seats	1	2	9	12	4		3	21	28	
Toyota	Hiace Super Wagon	Minibus	10 seats										
Toyota	Landcruiser 200 GX 470	SUV	8 seats	10	3	13	26	47		14	36	97	
Toyota	Land Prado	SUV	8 seats	37	9	17	63	103		36	56	195	
Toyota	FT86	Sedan	5 seats										
Toyota	Hilux (4x4) AT/HQ	Pick-up	5 seats	56	19	18	93	145	48	57	250		
Toyota	Hilux G (4x4)	Pick-up	5 seats	11	11	12	34	52	30	47	129		
Toyota	Hilux E (4x2)	Pick-up	5 seats	38	10	34	82	87	41	79	207		
Toyota	Yaris E	Sedan	5 seats	34	3	11	48	100	10	30	140		
Toyota	Yaris R	Sedan	5 seats	88	22	46	156	237	41	118	396		
Toyota	<b>Sub-total</b>			<b>2181</b>	<b>526</b>	<b>1986</b>	<b>4693</b>	<b>5605</b>	<b>1476</b>	<b>4980</b>	<b>12061</b>		
Isuzu	D-Max 4x4	Pick-up	5 seats	6	3	5	14	11	6	8	25		
Isuzu	D-Max 4x2	Pick-up	5 seats	11	3	12	26	18	8	25	51		
Isuzu	NLR	Light truck	3 seats	1	2	4	7	2	2	5	9		
Isuzu	NMR	Light truck	3 seats	10		16	26	13		37	50		
Isuzu	NPK	Light truck	3 seats	15		23	38	46	3	57	106		
Isuzu	NQL	Light truck	3 seats	71	3	85	159	150	9	183	342		
Isuzu	OKR	Light truck	3 seats	25	13	164	202	80	26	308	414		

Maker	Model name	Vama Classification	Seat	Sales - March 2016				Share	Sales - YTM 2016				Share
				North	Central	South	Total		North	Central	South	Total	
Isuzu	FRR	Light truck	3 seats	2		13	15	2.3%	9		24	33	2.1%
Isuzu	FVR	Light truck	3 seats	2		5	7		7	6	13	26	
Isuzu	FVM	Light truck	3 seats		1	26	27		31	13	51	95	
Isuzu	Tractor Head	Tractor truck (SPV)				5	5		2		17	19	
Isuzu													
Isuzu													
Isuzu	Bus Chassis	Chassis				144	144			408	408		
Isuzu		Sub-total		143	25	358	526	369	73	728	1170		
Ford	FIESTA - 5Drs	Hatchback		19	5	23	47	10.3%	71	13	46	130	11.6%
Ford	FIESTA - 4Drs	Sedan		7	2	8	17		17	6	18	41	
Ford	FOCUS - 5Drs	Hatchback		36	3	15	54		66	11	33	110	
Ford	FOCUS - 4Drs	Sedan		22	1	15	38		62	9	37	108	
Ford	Transit 16 seats	Minibus	16 seats	198	46	342	586		766	119	861	1746	
Ford	Ranger 4x4 CBU	Pick-up	5 seats	265	73	246	584		738	183	729	1650	
Ford	Ranger 4x2 CBU	Pick-up	5 seats	283	66	265	614		755	170	586	1511	
Ford	Everest	SUV	7 seats	9		7	16		43	14	40	97	
Ford	EcoSport 1.5AT	SUV		200	49	167	416		478	132	439	1049	
Ford	EcoSport 1.5MT	SUV		3	10	7	20		11	30	18	59	
		Sub-total		1042	255	1095	2392		3007	687	2807	6501	
Hino	HINO	Other Truck	3 seats	125	10	344	479	2.1%	282	36	796	1114	2.0%
Hino	Bus Chassis	Chassis									6	6	
Hino		Sub-total		125	10	344	479	282	36	796	1114		
SAMCO	SAMCO 24 CN ~ 46CN	Medium bus	27 seats	42	22	32	96	0.5%	94	47	151	292	0.6%
SAMCO	SAMCO B40 - B80	Large bus	40 seats	2		12	14		12		17	29	
SAMCO	SAMCO PRIMAS giường nằm 45C	Large bus	45 seats	4	4	4	12		7	5	12	24	
SAMCO	Truck	Medium truck (SPV)	3 seats								1	1	
SAMCO	Crane truck	Crane truck (SPV)	3 seats		1		1			1		1	
SAMCO	Road cleaning truck	Road cleaning truck (SPV)	3 seats										
SAMCO	Garbage compactor truck	Garbage compactor truck (SPV)	3 seats								3	3	
SAMCO	Hydraulic crane truck	Hvdraulic crane truck (SPV)	3 seats										
SAMCO	Vaccum tank truck	Vaccum tank truck (SPV)	3 seats			2	2				3	3	
SAMCO	Stage truck	Stage truck (SPV)	3 seats										
SAMCO	Fire truck	Fire fighting truck (SPV)	7 seats										
SAMCO	Hooklift	Hooklift (SPV)	3 seats										
SAMCO	Sewage suction truck	Sewage suction truck (SPV)	3 seats										
SAMCO	Prisoner transport vehicle	Prisoner transport vehicle (SPV)											
SAMCO	Car carring truck	Car Carrying Truck (SPV)	3 seats								1	1	
SAMCO	Bus Chassis	Chassis											
SAMCO		Sub-total		48	27	50	125	113	53	188	354		
THACO KIA	Morning	Sedan	5 seats	646	54	405	1105	9.9%	1,524	119	1,075	2718	11.6%
THACO KIA	K3	Sedan	5 seats	306	49	146	501		813	131	393	1337	
THACO KIA	Sorento	SUV	7 seats	78	13	98	189		204	31	270	505	
THACO KIA	Carens	MPV	7 seats	44	15	82	141		103	38	156	297	
THACO KIA	Rondo	Crossover	7 seats	26	15	92	133		73	37	206	316	
THACO KIA	Sedona	MPV	7 seats	32	1	106	139		74	4	232	310	
THACO KIA	Rio	Sedan	5 seats	44	12	22	78		543	96	277	916	
THACO KIA	Sportage	Sedan	5 seats	8		3	11		47	4	38	89	
THACO KIA	Xe khác	Sedan		1		7	8		43	1	16	60	
THACO KIA		Sub-total		1185	159	961	2305		3424	461	2663	6548	
THACO BUS	Thaco 28 ~ 45 seats	Large bus	28 ~ 45 seats	89	20	98	207		0.9%	282	95	298	
THACO BUS		Sub-total		89	20	98	207	282		95	298	675	
THACO TRUCK	K2700	Light truck		275	70	174	519	22.2%	557	124	406	1087	16.5%
THACO TRUCK	K3000	Light truck		476	77	779	1332		937	178	1,461	2576	
THACO TRUCK	Thaco truck	Light truck		717	196	327	1240		1,311	364	647	2322	
THACO TRUCK	Thaco dumptruck	Dump truck (SPV)		952	398	698	2048		1,480	584	1,228	3292	
THACO TRUCK		Sub-total		2420	741	1978	5139	4285	1250	3742	9277		
VINAMAZDA	Mazda2	Hatchback	5 seats	186	54	96	336	11.5%	560	160	291	1011	12.1%
VINAMAZDA	Mazda3	Sedan	5 seats	513	136	249	898		1340	314	625	2279	
VINAMAZDA	CX-5	SUV	5 seats	512	89	265	866		1038	218	533	1789	
VINAMAZDA	Mazda 6	Sedan	5 seats	95	10	72	177		340	66	217	623	
VINAMAZDA	BT-50	Pick-up	5 seats	203	72	93	368		634	170	266	1070	
VINAMAZDA	CX-9	SUV	7 seats	7	1	12	20		20	3	33	56	
VINAMAZDA		Sub-total		1516	362	787	2665		3932	931	1965	6828	
THACO	Peugeot	Peugeot		27	5	18	50	0.2%	83	24	50	157	0.3%
PEUGEOT		Sub-total		27	5	18	50		83	24	50	157	
Honda	Civic 1.8 AT	Sedan	5 seats	5	4	6	15	3.4%	6	6	12	24	3.7%
Honda	Civic 1.8 MT	Sedan	5 seats										
Honda	Civic 2.0 AT	Sedan	5 seats	5	2	12	19		9	2	25	36	
Honda	CR-V 2.0AT	SUV	5 seats	2			2		145	71	84	300	
Honda	CR-V 2.4AT	SUV	5 seats	67	34	54	155		287	126	183	596	
Honda	City 1.5 MT	Sedan	5 seats	4	9	16	29		21	20	48	89	
Honda	City 1.5 AT	Sedan	5 seats	192	105	244	541		339	213	414	966	
Honda	Accord	Sedan	5 seats	1		1	2		9	1	16	26	
Honda	Odyssey	MPV	7 seats	8		14	22		8		14	22	
Honda		Sub-Total		284	154	347	785	824	439	796	2059		
VINAMOTOR	Hyundai	Large bus	29-80 Seats	145	13	47	205	1.2%	443	31	155	629	1.4%
VINAMOTOR	Hyundai	Medium truck	Under 10T	44	5	15	64		104	10	30	144	
VINAMOTOR		Sub-Total		189	18	62	269		547	41	185	773	
VEAM	VEAM Motor	Medium truck	2-3	104	41	81	226	1.0%	163	99	302	564	1.0%
VEAM	MAZ	Medium truck	2-3		2	1	3			2	3	5	
VEAM		Sub-total		104	43	82	229		163	101	305	569	
TCIEV	Sunny	Sedan	5 seats					0.8%					0.7%
TCIEV	Sunny XL	Sedan	5 seats	54	9	10	73		170	32	28	230	
TCIEV	Sunny XV	Sedan	5 seats	62	16	25	103		112	32	40	184	
TCIEV		Sub-total		116	25	35	176	282	64	68	414		
HYUNDAI	County	Medium bus	29 seats	8	1	5	14	0.0%	10	1	11	22	0.0%
HYUNDAI	Mighty	Light truck	3 seats	9	4	12	25		41	20	58	119	

Maker	Model name	Vama Clasification	Seat	Sales - March 2016				Share	Sales - YTM 2016				Share
				North	Central	South	Total		North	Central	South	Total	
HYUNDAI	Mighty	Light truck	3 seats	196	110	330	636		362	217	556	1135	
<b>DOTHANH</b>				<b>213</b>	<b>115</b>	<b>347</b>	<b>675</b>		<b>413</b>	<b>238</b>	<b>625</b>	<b>1276</b>	
SANYANG	SYM T880	Small truck	2 seats										
SANYANG	SYM T1000	Small truck	2 seats										
SANYANG	SYM V5	Van	5 seats										
SANYANG	SYM V9	Van	9 seats										
SANYANG	SYM 2.0T	Light truck	3 seats										
SANYANG	SYM V11	Van	11 seats										
<b>SANYANG</b>		<b>Sub-Total</b>											