

**AUTOMOTIVE MARKET PERFORMANCE - VAMA MEMBERS IN JANUARY 2015 - BÁO CÁO BÁN HÀNG VAMA THÁNG 1/2015**

**1. VAMA Sales Figures - Total market and segment - Sản Lượng Bán Hàng**

2015 - THÁNG 1/2015

	Jan-15	Jan-14	Dec-14	Difference Jan-15vs Jan-14	Difference Jan-15 vs Dec-15
<b>Total (1)</b>	<b>16,110</b>	<b>8,946</b>	<b>16,413</b>	<b>80%</b>	<b>-2%</b>
SUV/MPV/Cross-over (Xe 2 cầu/Xe đa công dụng)	3,650	2,724	3,505	34%	4%
Passenger Cars (Xe du lịch)	6,203	3,584	5,936	73%	4%
Comm. Vehicles (Xe thương mại)	5,845	2,394	6,556	144%	-11%
Other	0	0	6		
Bus chassis (khung xe buýt)	0	48	105	-	-

(1) : Including MBV sale's record and Lexus sale's record

YTM 2015

	YTM 2015	YTM 2014	Difference
<b>Total (1)</b>	<b>16,110</b>	<b>8,946</b>	<b>80%</b>
SUV/MPV/Cross-over	<b>3,650</b>	2,724	34%
Passenger Cars	<b>6,203</b>	3,584	73.1%
Comm. Vehicles	<b>5,845</b>	2,394	144%
Other	-	0	#DIV/0!
Bus chassis (khung xe buýt)	-	48	-100%

**2. VAMA Complete Vehicles in Jan 2015 vs Jan 2014 vs Dec 2014 - So sánh tháng**

	Jan-15		Jan-14		Dec-14		Difference Jan-15vs Jan-14		Difference Jan-15 vs Dec-14	
	unit	%	unit	%	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	38	0.2%	17	0.2%	32	0.2%	21	124%	6	19%
GM Vietnam	547	3.4%	491	5.5%	603	3.7%	56	11%	(56)	-9%
VinaStar (Mitsubishi)	328	2.0%	300	3.4%	331	2.0%	28	9%	(3)	-1%
Mercedes-Benz Vietnam	305	1.9%	205	2.3%	351	2.1%	100	49%	(46)	-13%
Visuco (Suzuki)	386	2.4%	102	1.1%	582	3.5%	284	278%	(196)	-34%
Toyota	4,262	26.5%	3,145	35.2%	4,714	28.7%	1117	36%	(452)	-10%
Lexus	107	0.7%	39	0.4%	59	0.4%	68	174%	48	81%
Isuzu*	512	3.2%	123	1.4%	819	5.0%	389	316%	(307)	-37%
Ford	1,523	9.5%	954	10.7%	1,650	10.1%	569	60%	(127)	-8%
Hino*	558	3.5%	152	1.7%	353	2.2%	406	267%	205	58%
SAMCO	121	0.8%	35	0.4%	119	0.7%	86	246%	2	2%
Thaco Kia	1,788	11.1%	851	9.5%	1,456	8.9%	937	110%	332	23%
Thaco Bus	72	0.4%	123	1.4%	158	1.0%	(51)	-41%	(86)	-54%
Thaco Truck	2,060	12.8%	525	5.9%	2,157	13.1%	1535	292%	(97)	-4%
Vinamazda	1,776	11.0%	627	7.0%	1,204	7.3%	1149	183%	572	48%
Peugeot	51	0.3%	9	0.1%	17	0.1%	42	467%	34	200%
<b>Total Thaco</b>	<b>5,747</b>	<b>35.7%</b>	<b>2,135</b>	<b>23.9%</b>	<b>4,992</b>	<b>30.4%</b>	<b>3612</b>	<b>169%</b>	<b>755</b>	<b>15%</b>
Honda	862	5.4%	803	9.0%	837	5.1%	59	7%	25	3%
Vinamotor*	248	1.5%	212	2.4%	364	2.2%	36	17%	(116)	-32%
VEAM	55	0.3%	84	0.9%	108	0.7%	(29)	-35%	(53)	-49%
TCIEV	202	1.3%	144	1.6%	221	1.3%	58	40%	(19)	-9%
Dothan	299	1.9%	-	0.0%	262	1.6%				
SANYANG	10	0.1%	5	0.1%	16	0.1%	5	100%	(6)	-38%
<b>Total</b>	<b>16,110</b>	<b>100%</b>	<b>8,946</b>	<b>100%</b>	<b>16,413</b>	<b>100%</b>	<b>7,164</b>	<b>80%</b>	<b>(303)</b>	<b>-2%</b>

\*: not including bus chassis - chưa bao gồm chassis xe buýt

**3. VAMA YTM Complete Vehicle Sales (YTM 2015 vs YTM 2014) -So sánh cùng kỳ**

	YTM 2015		YTM 2014		Difference	
	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	38	0.2%	17	0.2%	21	124%
GM Vietnam	547	3.4%	491	5.5%	56	11%
VinaStar (Mitsubishi)	328	2.0%	300	3.4%	28	9%
Mercedes-Benz Vietnam	305	1.9%	205	2.3%	100	49%
Visuco (Suzuki)	386	2.4%	102	1.1%	284	278%
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Ford	1,523	9.5%	954	10.7%	569	60%
Hino*	558	3.5%	152	1.7%	406	267%
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Thaco Kia	1,788	11.1%	851	9.5%	937	110%
Thaco Bus	72	0.4%	123	1.4%	(51)	-41%
Thaco Truck	2,060	12.8%	525	5.9%	1535	292%
Vinamazda	1,776	11.0%	627	7.0%	1149	183%
Peugeot	51	0.3%	9	0.1%	42	467%
<b>Total Thaco</b>	<b>5,747</b>	<b>35.4%</b>	<b>2,135</b>	<b>23.8%</b>	<b>3612</b>	<b>169%</b>
Honda	862	5.4%	803	9.0%	59	7%
Vinamotor*	248	1.5%	212	2.4%	36	17%
VEAM	55	0.3%	84	0.9%	(29)	-35%
TCIEV	202	1.3%	144	1.6%	58	40%
Dothan	299	1.9%	-	0.0%	299	#DIV/0!
SANYANG	10	0.1%	5	0.1%	5	100%
<b>Total</b>	<b>16,110</b>	<b>100%</b>	<b>8,946</b>	<b>100%</b>	<b>7,164</b>	<b>80%</b>

\*: not including bus chassis - chưa bao gồm chassis xe buýt

