

AUTOMOTIVE MARKET PERFORMANCE - VAMA MEMBERS IN JULY 2014 - BÁO CÁO BÁN HÀNG VAMA THÁNG 7/2014

1. VAMA Sales Figures - Total market and segment - Sản Lượng Bán Hàng

2014 - THÁNG 7/2014

	Jul-14	Jul-13	Jun-14	Difference July-14vs July-13	Difference July-14 vs June-14
Total (1)	11,173	8,209	10,853	36%	3%
SUV/MPV/Cross-over (Xe 2 cầu/Xe đa công dụng)	2,421	2,200	2,350	10%	3%
Passenger Cars (Xe du lịch)	4,039	3,219	3,796	25%	6%
Comm. Vehicles (Xe thương mại)	4,408	2,630	4,436	68%	-1%
Other	0	0	0		
Bus chassis (khung xe buýt)	144	48	96	-	-

(1) : Including MBV sale's record and Lexus sale's record

YTM 2014

	YTM 2014	YTM 2013	Difference
Total (1)	66,159	51,344	29%
SUV/MPV/Cross-over	15,421	12,049	28%
Passenger Cars	23,050	17,886	28.9%
Comm. Vehicles	26,119	20,584	27%
Other	-	1	-100%
Bus chassis (khung xe buýt)	540	206	162%

2. VAMA Complete Vehicles in July 2014 vs July 2013 vs June 2014 - So sánh tháng

	Jul-14		Jul-13		Jun-14		Difference July-14vs July-13		Difference July-14 vs June-14	
	unit	%	unit	%	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	29	0.3%	31	0.4%	26	0.2%	(2)	-6%	3	12%
VMC	-	0.0%	2	0.0%	-	0.0%	(2)	-100%	0	#DIV/0!
GM Vietnam	466	4.2%	460	5.6%	465	4.3%	6	1%	1	0%
VinaStar (Mitsubishi)	156	1.4%	179	2.2%	148	1.4%	(23)	-13%	8	5%
Mercedes-Benz Vietnam	279	2.5%	160	1.9%	246	2.3%	119	74%	33	13%
Visuco (Suzuki)	322	2.9%	267	3.3%	449	4.1%	55	21%	(127)	-28%
Toyota	3,759	33.6%	2,995	36.5%	3,423	31.5%	764	26%	336	10%
Lexus	26	0.2%		0.0%	25	0.2%	26	#DIV/0!	1	4%
Isuzu*	290	2.6%	172	2.1%	182	1.7%	118	69%	108	59%
Ford	1,307	11.7%	685	8.3%	972	9.0%	622	91%	335	34%
Hino*	141	1.3%	99	1.2%	225	2.1%	42	42%	(84)	-37%
SAMCO	86	0.8%	42	0.5%	69	0.6%	44	105%	17	25%
Thaco Kia	780	7.0%	792	9.6%	902	8.3%	(12)	-2%	(122)	-14%
Thaco Bus	170	1.5%	73	0.9%	62	0.6%	97	133%	108	174%
Thaco Truck	1,640	14.7%	1,167	14.2%	1,839	16.9%	473	41%	(199)	-11%
Vinamazda	642	5.7%	356	4.3%	686	6.3%	286	80%	(44)	-6%
Total Thaco	3,232	28.9%	2,388	29.1%	3,489	32.1%	844	35%	(257)	-7%
Vinacom - Vinacoal*	-	0.0%	-	0.0%	7	0.1%	0	#DIV/0!	(7)	-100%
Vinaxuki	-	0.0%	-	0.0%	-	0.0%	0	#DIV/0!	0	#DIV/0!
Honda	443	4.0%	510	6.2%	507	4.7%	(67)	-13%	(64)	-13%
Vinamotor*	251	2.2%	132	1.6%	182	1.7%	119	90%	69	38%
VEAM	231	2.1%	67	0.8%	300	2.8%	164	245%	(69)	-23%
TCIEV	128	1.1%		0.0%	125	1.2%	128	#DIV/0!	3	2%
SANYANG	27	0.2%	20	0.2%	13	0.1%	7	35%	14	108%
Total	11,173	100%	8,209	100%	10,853	100%	2,964	36%	320	3%

*: not including bus chassis - chưa bao gồm chassis xe buýt

3. VAMA YTM Complete Vehicle Sales (YTM 2014 vs YTM 2013) -So sánh cùng kỳ

	YTM 2014		YTM 2013		Difference	
	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	137	0.2%	203	0.4%	(66)	-33%
VMC (BMW, Mazda, Kia)	2	0.0%	43	0.1%	(41)	-95%
GM Vietnam	2,933	4.4%	2,694	5.2%	239	9%
VinaStar (Mitsubishi)	1,278	1.9%	1,034	2.0%	244	24%
Mercedes-Benz Vietnam	1,391	2.1%	824	1.6%	567	69%
Visuco (Suzuki)	2,240	3.4%	2,125	4.1%	115	5%
Toyota	20,412	30.9%	17,888	34.8%	2524	14%
Lexus	178	0.3%		0.0%	178	#DIV/0!
Isuzu*	1,195	1.8%	924	1.8%	271	29%
Ford	6,571	9.9%	4,109	8.0%	2462	60%
Hino*	1,058	1.6%	700	1.4%	358	51%
SAMCO	472	0.7%	233	0.5%	239	103%
Thaco Kia	5,705	8.6%	4,396	8.6%	1309	30%
Thaco Bus	708	1.1%	484	0.9%	224	46%
Thaco Truck	10,409	15.7%	8,660	16.9%	1749	20%
Vinamazda	4,261	6.4%	1,630	3.2%	2631	161%
Total Thaco	21,083	31.9%	15,170	29.5%	5913	39%
Vinacom - Vinacoal*	21	0.0%	22	0.0%	(1)	-5%
Vinaxuki	-	0.0%	1,200	2.3%	(1200)	-100%
Honda	3,681	5.6%	1,902	3.7%	1779	94%
Vinamotor*	1,206	1.8%	1,043	2.0%	163	16%
VEAM	1,363	2.1%	1,017	2.0%	346	34%
TCIEV	793	1.2%		0.0%	793	#DIV/0!
SANYANG	145	0.2%	213	0.4%	(68)	-32%
Total	66,159	100%	51,344	100%	14,815	29%

*: not including bus chassis - chưa bao gồm chassis xe buýt

